

**Difference In Membership Between 2002 and 2003 in Medicare Supplement Plans
According to Prescription Drug Coverage**

| INSURANCE COMPANY GROUP AND INDIVIDUAL PLANS | Covered Lives in GROUP and INDIVIDUAL Plans at End of 2002 | | | | Covered Lives in GROUP and INDIVIDUAL Plans at End of 2003 | | | | Change in Covered Lives in GROUP and INDIVIDUAL Plans From End of 2002 to End of 2003 | | | |
|---|---|-------------------------------|---------------------------------|----------------|---|-------------------------------|---------------------------------|----------------|--|-------------------------------|---------------------------------|---------------|
| | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total |
| Allianz Life Insurance Company of North America | 93 | 0 | 41 | 134 | 87 | 0 | 40 | 127 | (6) | 0 | (1) | (7) |
| American Capitol Insurance Company | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | (1) | 0 | 0 | (1) |
| American Founders Life Insurance Company | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| American National Insurance Company | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | (1) | 0 | 0 | (1) |
| Bankers Life and Casualty Company | 824 | 0 | 7,373 | 8,197 | 800 | 0 | 6,221 | 7,021 | (24) | 0 | (1,152) | (1,176) |
| Bankers Multiple Life Insurance Company | 562 | 0 | 196 | 758 | 510 | 0 | 159 | 669 | (52) | 0 | (37) | (89) |
| BCS Life Insurance Company | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 0 | 0 | 0 | 0 |
| Blue Cross and Blue Shield of Massachusetts, Inc. | 90,457 | 387 | 52,372 | 143,216 | 115,245 | 338 | 46,015 | 161,598 | 24,788 | (49) | (6,357) | 18,382 |
| CareFirst GHMSI, Inc. | 75 | 0 | 13 | 88 | 98 | 0 | 10 | 108 | 23 | 0 | (3) | 20 |
| Catholic Association of Foresters | 3 | 0 | 0 | 3 | 2 | 0 | 0 | 2 | (1) | 0 | 0 | (1) |
| Central States Health & Life Company of Omaha | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| Combined Insurance Company of America | 80 | 0 | 0 | 80 | 69 | 0 | 0 | 69 | (11) | 0 | 0 | (11) |
| GE Casualty Insurance Company | 21 | 0 | 0 | 21 | 19 | 0 | 0 | 19 | (2) | 0 | 0 | (2) |
| Golden Rule Insurance Company | 1 | 7 | 0 | 8 | 0 | 7 | 0 | 7 | (1) | 0 | 0 | (1) |
| Hartford Life Insurance Company | 752 | 0 | 284 | 1,036 | 674 | 0 | 197 | 871 | (78) | 0 | (87) | (165) |
| HPHC Insurance Company, Inc. | 0 | 0 | 235 | 235 | 1 | 0 | 678 | 679 | 1 | 0 | 443 | 444 |
| Kanawha Insurance Company | 4 | 0 | 0 | 4 | 3 | 0 | 0 | 3 | (1) | 0 | 0 | (1) |
| Life Investors Insurance Company of America | 0 | 0 | 102 | 102 | 12 | 8 | 98 | 118 | 12 | 8 | (4) | 16 |
| Mennonite Mutual Aid Association | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| Monumental Life Insurance Company | 96 | 45 | 0 | 141 | 103 | 47 | 5 | 155 | 7 | 2 | 5 | 14 |
| Mutual of Omaha Insurance Company | 724 | 71 | 56 | 851 | 673 | 66 | 49 | 788 | (51) | (5) | (7) | (63) |
| National Benefit Life Insurance Company | 6 | 0 | 0 | 6 | 6 | 0 | 0 | 6 | 0 | 0 | 0 | 0 |
| New York Life Insurance Company | 30 | 0 | 10 | 40 | 27 | 0 | 9 | 36 | (3) | 0 | (1) | (4) |
| Order of United Commercial Travelers of America | 30 | 0 | 0 | 30 | 23 | 0 | 0 | 23 | (7) | 0 | 0 | (7) |
| Oxford Life Insurance Company | 2,196 | 0 | 101 | 2,297 | 1,918 | 0 | 72 | 1,990 | (278) | 0 | (29) | (307) |
| Peoples Benefit Life Insurance Company | 62 | 0 | 0 | 62 | 50 | 0 | 1 | 51 | (12) | 0 | 1 | (11) |
| Physicians Mutual Insurance Company | 44 | 2 | 0 | 46 | 43 | 1 | 0 | 44 | (1) | (1) | 0 | (2) |
| Principal Life Insurance Company | 34 | 12 | 20 | 66 | 34 | 15 | 18 | 67 | 0 | 3 | (2) | 1 |
| Protective Life Insurance Company | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Standard Life and Accident Insurance Company | 36 | 0 | 0 | 36 | 38 | 0 | 0 | 38 | 2 | 0 | 0 | 2 |
| State Farm Mutual Automobile Insurance Company | 12 | 0 | 0 | 12 | 11 | 0 | 0 | 11 | (1) | 0 | 0 | (1) |
| Transamerica Financial Life Insurance Company | 14 | 14 | 0 | 28 | 14 | 14 | 0 | 28 | 0 | 0 | 0 | 0 |
| Union Fidelity Life Insurance Company | 12 | 1 | 0 | 13 | 9 | 0 | 0 | 9 | (3) | (1) | 0 | (4) |
| Union Labor Life Insurance Company | 66 | 62 | 0 | 128 | 66 | 60 | 0 | 126 | 0 | (2) | 0 | (2) |
| United HealthCare Insurance Company | 16,881 | 2,178 | 1,081 | 20,140 | 18,254 | 1,996 | 1,240 | 21,490 | 1,373 | (182) | 159 | 1,350 |
| United Teacher Associates Insurance Company | 11 | 0 | 0 | 11 | 17 | 0 | 0 | 17 | 6 | 0 | 0 | 6 |
| Veterans Life Insurance Company | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Washington National Insurance Company | 86 | 0 | 0 | 86 | 69 | 0 | 0 | 69 | (17) | 0 | 0 | (17) |
| Total | 113,223 | 2,780 | 61,884 | 177,887 | 138,884 | 2,553 | 54,812 | 196,249 | 25,661 | (227) | (7,072) | 18,362 |